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## Report to Shareholders For the 6 months ended June 30, 2016

The Board of Directors of tTech Limited is pleased to submit the unaudited results for the six months ended June 30, 2016.

#### **Financial Performance:**

For the period the Company recorded revenues of \$105.5 million, an increase of 29.6% over the corresponding period in 2015 (\$81.4 million). The increase in revenue was due to growth in all areas of our services including the Consulting Division.

During the period expenses were \$90.6 million, an increase of 36.4% over 2015 (\$66.4 million). This increase in expenses was driven primarily by increases in our workforce to increase capacity to meet the growth in demand. At June 30, 2016 the company had 31 full-time employees compared to 21 at the same date in 2015.

Total comprehensive income for the period was \$17.8 million, an increase of 41.3% over 2015 (\$12.6 million). The increase in comprehensive income resulted from the increased revenues along with the relief from income tax resulting for the listing of the company on the Junior Market of the Jamaica Stock Exchange.

#### **Highlights:**

The highlight for the quarter was the signing of a contract to supply a leading media company with a new PBX (voice) system. When commissioned that PBX will be the largest system that tTech has supplied since entering that market.

Steady growth was also registered to migrate customers to the Microsoft cloud, providing long term managed infrastructure support services, and IT security services. The Consulting Division also saw revenues increasing through new contracts to assist companies with the management of their IT service delivery and their portfolio of IT projects.

#### **Summary:**

Demand for the company's services remains strong. Going forward improving our efficiencies by automating more processes will be an area of focus. Work has already started in this area and more opportunities for automation will be explored to facilitate increased efficiencies and improved service delivery.

On behalf of the board I would like to thank our team of dedicated professionals who have continued to work together to meet the increased demand for our services. They are the backbone of the Company and their efforts are largely responsible for the growth that is being experienced.

Edward Alexander Chief Executive Officer

Financial Statements
For the six months ended 30 June 2016
(Unaudited)

### FINANCIAL STATEMENTS SIX MONTHS ENDED 30 JUNE 2016 (Unaudited)

	Page
Statement of financial position	1
Statement of profit or loss and other comprehensive income	2
Statement of changes in shareholders' equity	3
Statement of cash flows	4
Notes to the financial statements	5 - 6

# **tTech Limited**COMPANY STATEMENT OF FINANCIAL POSITION SIX MONTHS ENDED 30 JUNE 2016 (Unaudited)

Expressed in whole \$	Notes	As at 30-Jun-16	As at 30-Jun-15	Audited 31-Dec-15
Current assets				
Cash and cash equivalents	2d	34,834,656	27,133,486	36,105,246
Accounts receivable		30,519,256	17,887,635	26,435,629
Other receivables		19,305,832	13,547,497	62,660,271
Short term investments		80,028,724	31,228,667	31,169,099
		164,688,468	89,797,285	156,370,245
Current liabilities				
Bank overdraft		-	-	-
Accounts payable		33,850,629	23,129,106	38,049,653
Taxation payable		-	2,902,995	4,672,341
Deferred taxation		1,119,900	-	1,119,900
		34,970,529	26,032,101	43,841,894
Net current assets		129,717,939	63,765,184	112,528,351
Non-current assets				
Property, plant and equipment		14,464,637	12,079,449	14,037,199
Investments		2,206,865	3,070,436	2,005,761
		16,671,502	15,149,885	16,042,960
		146,389,441	78,915,069	128,571,311
Financed by:				
Shareholders' equity:				
Share capital		51,727,063	8,584,407	51,727,063
Unappropriated profit		94,662,378	70,330,662	76,844,248
		146,389,441	78,915,069	128,571,311

Approved by the Board of Directors on August 9, 2016 and signed on its behalf by:

Lakepandy	Manus Jano
Director	Director

tTech Limited

## COMPANY STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME SIX MONTHS ENDED 30 JUNE 2016 (Unaudited)

Expressed in whole \$	Notes	Qtr Ended 30-Jun-16	Qtr Ended 30-Jun-15	YTD 30-Jun-16	YTD 30-Jun-15	Audited Y/E 31-Dec-15
Operating revenue		58,425,886	41,065,182	105,568,184	81,424,526	177,975,567
Operating expenses		49,797,876	32,247,596	90,639,887	66,462,394	152,131,548
Profit before net finance costs, and taxation	ı	8,628,010	8,817,586	14,928,297	14,962,132	25,844,019
Other income		249,303	48,415	352,817	62,109	911,398
Net interest income and finance (costs)		341,220	171,086	635,783	312,002	462,148
Profit before taxation		9,218,533	9,037,087	15,916,897	15,336,243	27,217,565
Taxation		-	(1,406,008)	-	(2,982,555)	(5,830,686)
Net profit		9,218,533	7,631,079	15,916,897	12,353,688	21,386,879
Other comprehensive income						
Unrealised gain/(loss) on investments		1,307,334	245,566	1,901,233	252,602	3,452,581
Total comprehensive income		10,525,867	7,876,645	17,818,130	12,606,290	24,839,460
Earnings per share	2e	\$0.09	\$0.09	\$0.15	\$0.15	\$0.27

**tTech Limited**STATEMENT OF CHANGES IN EQUITY
SIX MONTHS ENDED 30 JUNE 2016
(Unaudited)

Expressed in whole \$	Share Capital	Dividends	Retained Earnings	Other Comp Income	Total
Balance at 1 January 2015	8,584,407	-	55,796,541	1,927,831	66,308,779
Net profit			12,353,688		12,353,688
Other Comprehensive Income		-	-	252,602	252,602
Balance at 30 June 2015	8,584,407	-	68,150,229	2,180,433	78,915,069
Balance at 1 January 2016	51,727,063	-	73,391,667	3,452,581	128,571,311
Net profit			15,916,897		15,916,897
Other Comprehensive Income	-	-	-	1,901,233	1,901,233
Balance at 30 June 2016	51,727,063	-	89,308,564	5,353,814	146,389,441

tTech Limited

COMPANY STATEMENT OF CASH FLOWS SIX MONTHS ENDED 30 JUNE 2016 (Unaudited)

Expressed in whole \$	YTD Ended	YTD Ended	Audited
•	30-Jun-16	30-Jun-15	31-Dec-15
SOURCES/(USES) OF CASH			
Cash Flows From Operating Activities			
Comprehensive income for the period	17,818,130	12,606,290	24,839,460
Adjustments for:			
Depreciation	1,674,152	1,351,588	2,874,377
	19,492,282	13,957,878	27,713,837
Changes in working capital components:			
Receivables	(4,083,627)	(923,930)	(9,471,924)
Other receivables	43,354,439	(1,628,651)	(50,741,426)
Interest receivable	-		
Directors Account	-	-	(3,251,316)
Accounts Payables	(4,199,028)	(2,378,509)	17,299,055
Tax payable	(4,672,341)	779,727	989,619
Deferred tax		<del>-</del> -	1,119,900
Net cash (used in)/provided by operating acivities	49,891,725	9,806,515	(16,342,254)
Cashflows Used For Investing Acivities			
Investments	(201,104)	(1,760,529)	(695,854)
Additions to property, plant and equipment	(2,101,588)	(983,650)	(4,469,002)
Net cash used in investing acivities	(2,302,692)	(2,744,179)	(5,164,856)
Cashflows From Financing Acivities			
Share capital	-	-	43,142,657
Dividends paid		<u> </u>	(5,661,019)
Net cash provided by financing acivities	-	-	37,481,638
Increase in cash and cash equivalents	47,589,035	7,062,336	15,974,528
Cash and cash equivalents at beginning of the year	67,274,345	51,299,817	51,299,817
Cash and cash equivalents at end of the period	114,863,380	58,362,153	67,274,345
Comprised of:			
Cash and bank balances	34,834,656	27,133,486	36,105,246
Short term investments	80,028,724	31,228,667	31,169,099
Net cash and cash equivalents at end of the period	114,863,380	58,362,153	67,274,345

NOTES TO THE FINANCIAL STATEMENTS SIX MONTHS ENDED 30 JUNE 2016 (Unaudited)

#### 1. GENERAL INFORMATION

tTech Limited ("Company") is a limited liability company, which was incorporated under the Companies Act and is domiciled in Jamaica with registered office located at 69 1/2 Harbour Street, Kingston.

The principal activity of the Company is that of information technology service providers and consultants.

The Company increased the number of the authorized ordinary shares (Shares) from 1,000 to 106,000,000 on November 11th, 2015 and on that date the 274 Shares, then in issue, were split to 80,348,000 Shares. The Company made an Initial Public Offering (IPO) under which 25,652,000 additional Shares were issued on December 28, 2015. On January 7, 2016, the Company's ordinary shares were listed on the Junior Market of the Jamaica Stock Exchange.

#### 2. ACCOUNTING POLICIES

#### (a) Statements of Compliance

These interim financial statements for the period ended 30 June 2016, have been prepared in accordance with IAS34, 'Interim Financial Reporting'. These interim financial statements should be read in conjuction with the Audited Financial Statements for the year ended 31 December 2015.

The accounting policies followed in these interim financial statements are consistent with those used in the audited financial statements for the year ended 31 December 2015, which have been prepared in accordance with International Financial Reporting Standards (IFRS) and comply with the provisions of the Jamaican Companies Act.

#### (b) Reporting Currency

These financial statements are presented in Jamaican dollars unless otherwise indicated.

#### (c) Tax Status

Under the Income Tax Act (Jamaica Stock Junior Market Remission Notice 2010), 100% of the Company's income tax liability is relieved for 5 years (2016 to 2020), provided the Company remains on the Stock Exchange for a total of 15 years.

#### (d) Cash & Cash Equivalents

Cash & cash equivalents includes investments with settlement dates of 90 days or less.

#### (e) Earnings per Share

Earnings per stock unit have been calculated by dividing the 'Net Profit' by the total number of weighted average stock units at the end of the respective period 106,000,000 (2015 - 80,348,000).

NOTES TO THE FINANCIAL STATEMENTS (Cont'n) SIX MONTHS ENDED 30 JUNE 2016 (Unaudited)

#### 3. SHAREHOLDERS' INFORMATION AT JUNE 30, 2016

#### (a) Top 10 Shareholders

Edward Charles Alexander/Charmaine Dawn Alexander	41,284,834
Enqueue Inc	15,391,566
Auctus Holdings Inc	15,263,795
Hugh O'Brian Allen	8,806,028
Marcelle Smart	2,370,399
NCB Capital Markets X Trading A/C	1,612,896
GraceKennedy (2009) Pension Plan	1,604,893
GK Investments Limited	1,100,000
Douglas Orane	881,448
Ravers Limited	806,448
Ja. Credit Union Pension Fund	806,448

#### (b) Shareholding of Directors and Connected Parties

Edward Charles Alexander (Charmaine Dawn Alexander)	41,284,834
Norman Abraham Chen (Enqueue Inc.)	15,391,566
Gordon Christopher Reckord (Auctus Holdings Inc.)	15,263,795
Hugh O'Brian Allen	8,806,028
Uriah Philip Alexander	267,965
Thomas J. Chin	100,000
Gregory Craig Henry	NIL
Joan-Marie Powell	NIL

#### (c) Shareholding of Senior Managers and Connected Parties

Edward Charles Alexander (Charmaine Dawn Alexander)	41,284,834
Norman Abraham Chen (Enqueue Inc.)	15,391,566
Gordon Christopher Reckord (Auctus Holdings Inc.)	15,263,795
Hugh O'Brian Allen	8,806,028
Marcelle Smart	2,370,399
Hortense Althea Gregory-Nelson (Janelle Nelson)	734,523