



tTech Limited  
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## **Note to Shareholders**

### **Another profitable year with increased revenue despite pandemic related headwinds**

tTech Limited is pleased to submit the audited financial results for the year ending December 31, 2020.

#### **Highlights of Year End Financial Statements**

For the year ending Dec 31<sup>st</sup> 2020, tTech realized revenues of \$359.48 million, an increase of \$19.1 Million or 5.6 % over 2019 (\$340.36 million).

Net Profit (Total Comprehensive Income) for the period was \$22.48 million. This is \$2.27 million or 9.2% less than 2019 ( \$24.75 Million).

#### **2020 and COVID-19**

First, I would like to thank our team of professionals who worked hard and diligently under difficult pandemic related conditions to continue to deliver IT services to our valued customers.

tTech had a promising start to 2020 as marketing activities during the second half of 2019 had begun to bear fruit with several opportunities being converted to customers in the first quarter. However, in March 2020 COVID-19 was declared a global pandemic and conditions changed dramatically. Fortunately, because of investments made previously, tTech was able to respond immediately to the call by the government to implement Work from Home and have our team members work remotely. At the same time we were kept very busy helping our customers to implement the technologies needed for their staff to operate remotely.

While the pandemic dealt a negative blow to the tourism sector and the hospitality industry in general, our exposure to those sectors is low, and tTech's diversified portfolio of customers spared the company from the worst scenarios projected during the near-lockdown period between March and June. Some projects were put on hold by customers, but new opportunities presented themselves and we were able to benefit from those.

Work from home requirements and the recent passing of a new Data Protection Act into law present many new opportunities for tTech, and we have already made headway on some of these.

#### **Summary**

tTech survived 2020 relatively unscathed compared to many other companies. While we are learning to live with COVID-19 and vaccines are becoming available, the dampening effect on economic activity will continue well into 2021. However, we are confident that tTech will be able to weather any storms that lie ahead and will emerge stronger as a result.

A handwritten signature in black ink, appearing to read 'G. Christopher Reckord', written over a horizontal line.

G. Christopher Reckord  
Chief Executive Officer

**tTECH LIMITED**

FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2020

(Expressed in Jamaican dollars unless otherwise indicated)

# **tTECH LIMITED**

**YEAR ENDED 31 DECEMBER 2020**

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## **FINANCIAL STATEMENTS**

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## INDEPENDENT AUDITOR'S REPORT

To the Members of tTech Limited

Report on the Audit of the Financial Statements

### *Opinion*

We have audited the financial statements of tTech Limited (the "Company"), which comprise the statement of financial position as at 31 December 2020, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2020 and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS") and the Jamaican Companies Act.

### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board of Accountants' (IESBA) International Code of Ethics for Professional Accountants (including International Independence Standards) ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

**INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

**To The Members of tTech Limited (Continued)**

**Report on the Audit of the Financial Statements (continued)**

***Key Audit Matters (continued)***

<b><i>Key audit matter</i></b>	<b><i>How our audit addressed the key audit matter</i></b>
<b><i>Allowance for expected credit losses</i></b>	
<p>As described in Note 2 (d) (i), and in accordance with IFRS 9 - 'Financial Instruments', the Company applies the simplified approach to computing expected credit losses ('ECLs') on trade receivables and the general approach for debt instruments.</p> <p>The measurement of ECLs requires Management to consider its historical credit loss experience and current business conditions, adjusted for forward-looking factors such as economic indicators, which may impact a debtor's ability to pay. Where the general approach is applied, judgment is used in determining whether there has been a significant increase in credit risk and estimating the probability of default and the loss given default. The ECLs being recorded are therefore considered to be highly subjective.</p>	<p>Our procedures amongst others included the following:</p> <p>We evaluated the techniques and methodologies developed by the Company in order to estimate the ECLs, and assessed their compliance with the requirements of IFRS 9.</p> <p>We assessed the reasonableness of the methodologies and assumptions applied, by validating the completeness of the inputs used to derive the loss rates, which are integral to the provision matrix used in determining the ECLs for trade receivables.</p> <p>For financial assets classified as debt instruments and cash and cash equivalents, we corroborated management's assumptions with data from external sources, particularly with respect to the determination of whether there has been a significant increase in credit risk, probabilities of default and loss given default rates.</p> <p>We also assessed the adequacy of disclosures in the financial statements.</p>

**INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

To The Members of tTech Limited (Continued)

Report on the Audit of the Financial Statements (continued)

**Key Audit Matters (continued)**

<b>Key audit matter</b>	<b>How our audit addressed the key audit matter</b>
<b>Revenue recognition under IFRS 15 - Revenue from Contracts with Customers</b>	
<p>Note 2 (d) ii) Use of estimates and judgements under the section "Revenue recognition under IFRS 15", details Management's judgements, when applying the five (5) step approach outlined by the standard, to contracts with their customers, as follows:</p> <ol style="list-style-type: none"> <li>1. Identify the contract(s) with a customer</li> <li>2. Identify the performance obligations in the contract</li> <li>3. Determine the transaction price</li> <li>4. Allocate the transaction price to the performance obligations in the contract</li> <li>5. Recognise revenue when (or as) the entity satisfies a performance obligation.</li> </ol> <p>The standard also requires management to identify the performance obligations in a bundled sale of equipment and installation services and determine the timing of satisfaction of the performance obligations. It also requires management to determine whether it acts as a principal or agent in executing the contracts and if there are significant financing components included in the promised payment amounts.</p>	<p>We have obtained and reviewed management's assessment and understood the underlying assumptions used to support the calculations as regards IFRS 15. We also evaluated the appropriateness of the Company's revenue recognition policy in comparison to the requirements of the standard.</p> <p>We reviewed management's computations and independently reviewed a sample of contracts and evaluated them in accordance with the five (5) step approach as follows:</p> <ol style="list-style-type: none"> <li>1. We obtained and reviewed established signed contracts to validate that legitimate contracts exist with customers,</li> <li>2. We identified the relevant performance obligations as stipulated by the contracts.</li> <li>3. We verified the transaction prices that are explicitly stated in the contracts associated with the relevant performance obligations.</li> <li>4. We obtained and reviewed invoices on a sample basis, along with supporting reports confirming evidence of work carried out and performance obligations met. Additionally, where bundled services were offered, we assessed whether the transaction price should be allocated to each performance obligation.</li> <li>5. Based on the above, we verified that revenue was properly recognized in the correct period.</li> </ol> <p>We also assessed management's assertion that the Company acts as a principal for the equipment sold asg they exercise control over the related assets, including warranties and software licenses, purchased from third parties and resold to customers.</p>

**INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

To The Members of tTech Limited (Continued)

Report on the Audit of the Financial Statements (continued)

**Key Audit Matters (continued)**

<i>Key audit matter</i>	<i>How our audit addressed the key audit matter</i>
<b>Revenue recognition under IFRS 15 - Revenue from Contracts with Customers (continued)</b>	
	<p>Short-term advances received from customers were tested to determine whether any significant financing components were identified. These advances were generally settled within one year.</p> <p>We also reviewed the disclosures for appropriateness in accordance with IFRS 15.</p>

**Other information included in the Annual Report**

Management is responsible for the other information. The other information comprises of the information included in the Annual Report for the year ended 31 December 2020 but does not include the financial statements and our auditor's report thereon. The Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

**Responsibilities of Management and the Board of Directors for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### To The Members of tTech Limited (Continued)

#### Report on the Audit of the Financial Statements (continued)

##### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that presents a true and fair view.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.





## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

To The Members of tTech Limited (Continued)

Report on the Audit of the Financial Statements (continued)

### *Auditor's Responsibilities for the Audit of the Financial Statements (Continued)*

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### *Report on additional requirements of the Jamaican Companies Act*

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit. In our opinion, proper accounting records have been maintained, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act, in the manner required.

The engagement partner on the audit resulting in this independent auditor's report is Winston Robinson.

  
Ernst & Young  
Kingston, Jamaica

1 March 2021

tTECH LIMITED

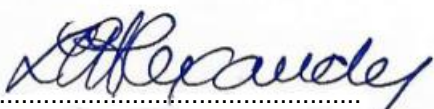
STATEMENT OF FINANCIAL POSITION  
AS AT 31 DECEMBER 2020


(Expressed in Jamaican dollar unless otherwise indicated)

	Notes	2020 \$'000	2019 \$'000
<b>Current assets</b>			
Cash and bank balances	3	23,577	40,636
Government securities purchased under resale agreements	4	99,572	81,843
Accounts receivable	5	71,789	43,136
Other receivables	6	33,761	38,378
Inventories	7	18,710	16,156
		<u>247,409</u>	<u>220,149</u>
<b>Current liabilities</b>			
Accounts payable	8	43,334	41,725
Contract liabilities	9	5,252	3,670
Lease liability (current portion)	10	1,536	1,163
		<u>50,122</u>	<u>46,558</u>
Net current assets		<u>197,287</u>	<u>173,591</u>
<b>Non-current assets</b>			
Investments	11	30,987	30,163
Right-of-use asset	10	25,302	28,369
Property and equipment	12	12,898	13,102
Intangibles	13	650	954
		<u>69,837</u>	<u>72,588</u>
<b>Non-current liabilities</b>			
Long-term lease liability	10	27,900	29,436
Net non-current assets		<u>41,937</u>	<u>43,152</u>
<b>Total net assets</b>		<u><u>239,224</u></u>	<u><u>216,743</u></u>
<b>Shareholders' equity</b>			
Share capital	14	51,727	51,727
Unappropriated profit		<u>187,497</u>	<u>165,016</u>
		<u>239,224</u>	<u>216,743</u>

The accompanying notes form an integral part of these financial statements.

The financial statements were approved and authorised for issue by the Board of Directors on 1 March 2021 and are signed on its behalf by:

  
.....  
Edward Alexander – Chairman

  
.....  
Gordon Christopher Reckord - Director

**tTECH LIMITED**  
**STATEMENT OF COMPREHENSIVE INCOME**

**YEAR ENDED 31 DECEMBER 2020**  
**(Expressed in Jamaican dollar unless otherwise indicated)**

	Notes	2020 \$'000	2019 \$'000
<b>Revenue from contracts with customers</b>	15	359,481	340,365
Cost of sales	16	<u>(113,993)</u>	<u>(95,171)</u>
<b>Gross profit</b>		245,488	245,194
Other income, gains and losses	17	14,399	6,294
Administrative expenses	16	(206,526)	(184,882)
Other operating expenses	16	<u>(30,213)</u>	<u>(40,931)</u>
<b>Operating profit</b>		23,148	25,675
Finance income	19	1,726	1,554
Finance cost	20	<u>(2,393)</u>	<u>(2,471)</u>
		<u>22,481</u>	<u>24,758</u>
<b>NET PROFIT BEING TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>	21	<u><u>22,481</u></u>	<u><u>24,758</u></u>
Net profit attributable to owners		22,481	24,758
<b>Earnings per share</b>	25	<u>0.21</u>	<u>0.23</u>

The accompanying notes form an integral part of these financial statements.

**tTECH LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**

**YEAR ENDED 31 DECEMBER 2020**

**(Expressed in Jamaican dollar unless otherwise indicated)**

	Note	Share Capital \$'000 (Note 14)	Unappropriated Profit \$'000	Total \$'000
<b>Balance at 1 January 2019</b>		51,727	147,148	198,875
Net profit being total comprehensive income for the year		-	24,758	24,758
Dividends	26	-	(6,890)	(6,890)
<b>Balance at 31 December 2019</b>		51,727	165,016	216,743
Net profit being total comprehensive income for the year		-	22,481	22,481
<b>Balance at 31 December 2020</b>		51,727	187,497	239,224

The accompanying notes form an integral part of these financial statements.

**tTECH LIMITED**  
**STATEMENT OF CASH FLOWS**  
**YEAR ENDED 31 DECEMBER 2020**  
**(Expressed in Jamaican dollar unless otherwise indicated)**

	Notes	2020 \$'000	2019 \$'000
<b>Cash flows from operating activities</b>			
Net profit for the year		22,481	24,758
Adjustments for:			
Allowance for expected credit losses	16	4,845	205
Depreciation – Right-of-use asset	10	3,067	3,067
Depreciation charge	12	4,480	4,271
Amortization	13	304	403
Loss on disposal of equipment	17	-	113
Dividend income	17	(112)	(158)
Foreign exchange gain	17	(14,607)	(4,971)
Depreciation/(Appreciation) in fair value of equity investments	17	1,112	(778)
Interest income	19	(1,726)	(1,554)
Interest expense - lease liability	20	2,393	2,471
Operating cash flows before movements in working capital		22,237	27,827
Accounts receivable		(33,478)	8,192
Other receivables		4,617	(24,315)
Inventories		(2,554)	(8,699)
Accounts payable		1,609	5,114
Contract liabilities		1,582	(11,102)
		(5,987)	(2,983)
Dividend received		112	158
Interest received		1,831	1,554
Interest paid - lease liability		(2,393)	(2,471)
Net cash flows used in operating activities		(6,437)	(3,742)
<b>Cash flows from investing activities</b>			
Additions to property and equipment	12	(4,276)	(7,153)
Additions to intangibles	13	-	(1,042)
Government securities purchased under resale agreements		-	21,046
Investments	11	(2,070)	(1,443)
Cash (used in)/provided by investing activities		(6,346)	11,408
<b>Cash flows from financing activity</b>			
Payment of lease liability- principal portion	10	(1,163)	(837)
Dividends paid		-	(6,855)
Cash used in financing activities		(1,163)	(7,692)
Decrease in cash and cash equivalents carried forward		(13,946)	(26)

**tTECH LIMITED**  
**STATEMENT OF CASH FLOWS**  
**YEAR ENDED 31 DECEMBER 2020**  
**(Expressed in Jamaican dollar unless otherwise indicated)**

	Notes	2020 \$'000	2019 \$'000
<b>Decrease in cash and cash equivalents brought forward</b>		(13,946)	(26)
Effect of exchange rate on cash and cash equivalents		14,607	4,977
Cash and cash equivalents at beginning of the year		<u>115,604</u>	<u>110,653</u>
<b>Net cash and cash equivalents at end of the year</b>		<u>116,265</u>	<u>115,604</u>
Comprised of:			
Cash and bank balances	3	23,916	41,046
Short term investments	4	<u>92,349</u>	<u>74,558</u>
<b>Net cash and cash equivalents at end of the year</b>		<u>116,265</u>	<u>115,604</u>

**Non-cash transactions**

The following are the non- cash transactions which are not reflected in the statement of cash flows:

	2020 \$'000	2019 \$'000
<b>Investing activities</b>		
Right of use asset	-	31,436
<b>Financing activities</b>		
Long term lease liability	<u>-</u>	<u>31,436</u>

The accompanying notes form an integral part of these financial statements.

**tTECH LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31 DECEMBER 2020**  
**(Expressed in Jamaican dollar unless otherwise indicated)**

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**1. IDENTIFICATION**

tTech Limited (the "Company") is a limited liability company, which is incorporated under the Jamaican Companies Act and is domiciled in Jamaica with registered office located at 69½ Harbour Street, Kingston, Jamaica.

The principal activity of the Company is that of information technology service providers and consultants.

On 7 January 2016, the Company's ordinary shares were listed on the Junior Market of the Jamaica Stock Exchange.

**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION**

(a) Statement of compliance

These financial statements have been prepared in accordance and comply with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board, and comply with the provisions of the Jamaican Companies Act ("the Act").

(b) Adoption of new and revised International Financial Reporting Standards

The Company applied for the first-time certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2020. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

**Standards and interpretations adopted during the year**

***Amendments to IAS 1 and IAS 8 - Definition of Material***

In October 2018, the IASB issued amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to align the definition of 'material' across the standards and to clarify certain aspects of the definition. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general-purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.'

The amendments clarify that materiality will depend on the nature or magnitude of information, or both. An entity will need to assess whether the information, either individually or in combination with other information, is material in the context of the financial statements. Although the amendments to the definition of material is not expected to have a significant impact on an entity's financial statements, the introduction of the term 'obscuring information' in the definition could potentially impact how materiality judgements are made in practice, by elevating the importance of how information is communicated and organised in the financial statements. The standard is effective for annual periods beginning on or after 1 January 2020. The amendments did not have a significant impact on the financial statements of the Company.

**tTECH LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31 DECEMBER 2020**

**(Expressed in Jamaican dollar unless otherwise indicated)**

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

- (b) Adoption of new and revised International Financial Reporting Standards (continued)

***Standards and interpretations adopted during the year (continued)***

***Amendments to IFRS 7, IFRS 9 and IAS 39 - Interest Rate Benchmark Reform (effective 1 January 2020)***

The amendments require additional disclosures around uncertainty arising from the interest rate benchmark reform given the potential effects the Interbank Offered Rates (IBOR) reform could have on financial reporting. IBORs are interest referenced rates (e.g. LIBOR) that represent the cost of obtaining unsecured funding, in a particular combination of currency and maturity and in a particular interbank term lending market.

Recent market developments have brought into question the long-term viability of those benchmarks. Issues arise for financial reporting in the period before the replacement of existing interest rate benchmarks with an alternative interest rate, which the amendment addresses. The amendments also address the implications for specific hedge accounting requirements of IFRS 9 and IAS 39, which require forward looking analysis and disclosures around the effects on hedging relationships.

The amendments are applicable for annual periods beginning on or after 1 January 2020. The amendments did not have a significant impact on the financial statements of the Company.

***Conceptual Framework for Financial Reporting (effective 1 January 2020)***

The revised Conceptual Framework for Financial Reporting (the Conceptual Framework) is not a standard. Its purpose is to assist the IASB in developing standards, to help preparers develop consistent accounting policies if there is no applicable standard in place and to assist all parties to understand and interpret the standards. Together with the revised Conceptual Framework, which became effective upon publication on 29 March 2018, the IASB has also issued Amendments to References to the Conceptual Framework in IFRS Standards.

The document contains amendments to IFRS 2, IFRS 3, IFRS 6, IFRS 14, IAS 1, IAS 8, IAS 34, IAS 37, IAS 38, IFRIC 12, IFRIC 19, IFRIC 20, IFRIC 22, and SIC-32. Not all amendments, however, update those pronouncements with regard to references to and quotes from the framework so that they refer to the revised Conceptual Framework. Some pronouncements are only updated to indicate which version of the Framework they are referencing to (the IASB Framework adopted by the IASB in 2001, the IASB Framework of 2010, or the new revised Framework of 2018) or to indicate that definitions in the Standard have not been updated with the new definitions developed in the revised Conceptual Framework. For preparers who develop accounting policies based on the Conceptual Framework, it is effective for annual periods beginning on or after 1 January 2020. The amendments did not have any impact on the financial statements of the Company.



**tTECH LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**

**YEAR ENDED 31 DECEMBER 2020**  
**(Expressed in Jamaican dollar unless otherwise indicated)**

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(b) Adoption of new and revised International Financial Reporting Standards (continued)

***Standards and interpretations adopted during the year (continued)***

***Amendments to IFRS 3 - Definition of a Business (effective 1 January 2020)***

The IASB issued amendments to the definition of a business in IFRS 3 Business combinations to help entities determine whether an acquired set of activities and assets is a business or not. They clarify the minimum requirements for a business, remove the assessment of whether market participants are capable of replacing any missing elements, add guidance to help entities assess whether an acquired process is substantive, narrow the definitions of a business and of outputs, and introduce an optional fair value concentration test. New illustrative examples were provided along with the amendments.

Since the amendments apply prospectively to transactions or other events that occur on or after the date of first application, most entities will likely not be affected by these amendments on transition. However, entities considering the acquisition of a set of activities and assets after first applying the amendments should update their accounting policies in a timely manner.

The amendments could also be relevant in other areas of IFRS (e.g., they may be relevant where a parent loses control of a subsidiary and has early adopted Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)). The amendments are not applicable to the Company, as the Company did not have any business combinations.

**New, revised and amended standards and interpretations that are not yet effective**

		<u>Effective for annual periods beginning on or after</u>
<u>New and Revised Standards</u>		
IFRS 17	Insurance Contracts	1 January 2023
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Effective date deferred
Amendments to IAS 1	Classification of Liabilities as Current or Non-current	1 January 2023
Amendments to IAS 16	Property, Plant and Equipment: Proceeds before Intended Use	1 January 2022
Amendments to IAS 37	Onerous Contracts – Costs of Fulfilling a Contract	1 January 2022
Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4, and IFRS 16	Interest Rate Benchmark Reform- Phase 2	1 January 2021
Amendments to IFRS 16	COVID-19-Related Rent Concessions	1 June 2020
Amendments to IFRS 3	Reference to the Conceptual Framework	1 January 2022
Annual Improvements 2018 - 2020 Cycle (issued in May 2020)		1 January 2022

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

- (b) Adoption of new and revised International Financial Reporting Standards (continued)

**New, revised and amended standards and interpretations that are not yet effective (continued)**

***COVID-19-Related Rent Concessions – Amendment to IFRS 16 (effective 1 June 2020)***

In May 2020, the IASB amended IFRS 16 Leases to provide relief to lessees from applying the IFRS 16 guidance on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic. The amendment does not apply to lessors. As a practical expedient, a lessee may elect not to assess whether a COVID-19 related rent concession from a lessor is a lease modification. A lessee that makes this election accounts for any change in lease payments resulting from the COVID-19 related rent concession the same way it would account for the change under IFRS 16, if the change were not a lease modification.

The practical expedient applies only to rent concessions occurring as a direct consequence of the COVID-19 pandemic and only if all of the following conditions are met:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change.
- Any reduction in lease payments affects only payments originally due on or before 30 June 2021 (for example, a rent concession would meet this condition if it results in reduced lease payments before 30 June 2021 and increased lease payments that extend beyond 30 June 2021).
- There is no substantive change to other terms and conditions of the lease.

This amendment did not have any significant impact on the financial statements of the Company.

***Reference to the Conceptual Framework – Amendments to IFRS 3 (effective 1 January 2022)***

In May 2020, the IASB issued Amendments to IFRS 3 Business Combinations - Reference to the Conceptual Framework. The amendments are intended to replace a reference to a previous version of the IASB's Conceptual Framework (the 1989 Framework) with a reference to the current version issued in March 2018 (the Conceptual Framework) without significantly changing its requirements.

The amendments add an exception to the recognition principle of IFRS 3 to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 Provisions, Contingent Liabilities and Contingent Assets or IFRIC 21 Levies, if incurred separately. The exception requires entities to apply the criteria in IAS 37 or IFRIC 21, respectively, instead of the Conceptual Framework, to determine whether a present obligation exists at the acquisition date.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

- (b) Adoption of new and revised International Financial Reporting Standards (continued)

**New, revised and amended standards and interpretations that are not yet effective (continued)**

***Reference to the Conceptual Framework – Amendments to IFRS 3 (effective 1 January 2022) (continued)***

At the same time, the amendments add a new paragraph to IFRS 3 to clarify that contingent assets do not qualify for recognition at the acquisition date. Management and the directors believe the amendments are not applicable to the Company.

- (c) Basis of preparation

The Company's financial statements have been prepared on the historical cost basis, except for revaluation of financial assets classified as fair value through profit or loss that are measured at revalued amounts or fair values as explained in the accounting policy at Note 2(f).

Historical cost is generally based on the fair value of the consideration given in exchange for assets. The financial statements are presented Jamaican dollars (\$), which is the functional currency of the Company.

- (d) Use of estimates and judgements

The preparation of the financial statements to conform with IFRS, requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, contingent assets and contingent liabilities at the reporting date and the income and expenses for the year then ended. Actual amounts could differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised if the revision affects only that year, or in the year of the revision and future years if the revision affects both current and future years.

Judgements made by management in the application of IFRS that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next financial year are discussed below:

- (i) Allowance for expected credit losses

The Company uses a provision matrix to calculate expected credit losses (ECLs) for trade receivables. The provision rates are based on days past due for various ageing buckets and the related loss patterns. The provision matrix is initially based on the Company's historical observed default rates.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(d) Use of estimates and judgements (continued)

(i) Allowance for expected credit losses(continued)

The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., gross domestic product, inflation and foreign exchange rates) are expected to deteriorate over the next year which can lead to an increased number of defaults in the technology sector, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Company's trade receivables is disclosed in Notes 5 and 24.

The Company recognises an allowance for ECLs for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

As described above, for trade receivables, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

At year end, cash and cash equivalents had a gross carrying value of \$23.92 million (2019: \$41.05 million) with an impairment provision of \$0.34 million (2019: \$0.41 million) (Note 3). Government securities purchased under resale agreements had a gross carrying amount of \$100.53 million (2019: \$82.74 million) with an impairment provision of \$0.96 million (2019: \$0.90 million) (Note 4). Accounts receivable had a gross carrying amount of \$79.29 million (2019: \$45.81 million) for which an impairment provision of \$7.50 million (2019: \$2.68 million) was recognised (Note 5). Debt instruments at amortised cost had a gross carrying amount of \$27.01 million (2019: \$25.04 million) for which an impairment provision of \$0.26 million (2019: \$0.23 million) (Note 11).

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(d) Use of estimates and judgements (continued)

(ii) Revenue recognition under IFRS 15- Revenue from contracts with customers

The Company applied the following judgements that significantly affect the determination of the amount and timing of revenue from contracts with customers:

- *Identifying performance obligations in a bundled sale of equipment and installation services*

The Company determined that both the equipment and installation are combined and not sold separately except on rare occasions where a customer only requires either the equipment or installation services alone. The Company also determined that the promises to transfer the equipment and to provide installation are grouped within the context of the contract. The equipment and installation are inputs to a combined item in the contract. The Company is providing a significant integration service because the presence of the equipment and installation together in this contract result in additional or combined functionality. In addition, the equipment and installation are highly interdependent or highly interrelated, because the Company would not be able to transfer the equipment if the customer declined installation.

- *Determining the timing of satisfaction of installation and maintaining equipment services*

The Company concluded that revenue for installation, maintaining the equipment and information technology system services is to be recognised over time because the customer simultaneously receives and consumes the benefits provided by the Company.

The fact that another entity would not need to re-perform the installation that the Company provided demonstrates that the customer simultaneously receives and consumes the benefits of the Company's performance as it performs. The Company determined that the input method is the best method in measuring progress of the installation services because there is a direct relationship between the Company's effort (i.e., labour hours incurred) and the transfer of service to the customer.

The Company recognises revenue on the basis of the labour hours expended relative to the total expected labour hours to complete the service, and the number of equipment units serviced.

- *Principal versus agent considerations*

The Company enters into contracts with its customers to acquire, on their behalf, equipment produced by foreign suppliers. Under these contracts, the Company provides procurement services (i.e., coordinating the selection of suitable suppliers and managing the ordering and delivery of the imported equipment).

The Company determined that it controls the goods before they are transferred to customers, and has the ability to direct the use of the equipment or obtain benefits from the equipment. The following factors indicate that the Company controls the goods before they are being transferred to customers. Therefore, the Company determined that it is the principal in these contracts.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(d) Use of estimates and judgements (continued)

(ii) Revenue recognition under IFRS 15- Revenue from contracts with customers (continued):

- The Company is primarily responsible for fulfilling the promise to provide the specified equipment. i.e., is responsible for ensuring the equipment is acceptable and meets the customers' specification.
- The Company has inventory risk before the specified equipment has been transferred to the customer.
- The Company has discretion in establishing the price for the specified equipment or service.

(iii) Fair value of financial instruments

As described in Note 24(b), management uses its judgment in selecting appropriate valuation techniques to determine fair values of financial assets. Valuation techniques commonly used by market practitioners supported by appropriate assumptions are applied by the Company. The financial assets of the Company at the end of the reporting period stated at fair value determined in this manner amounted to \$4.24 million (2019: \$5.35 million) (Note 11).

Had the fair value of these securities been 10% (2019: 10%) higher or lower the profit or loss for the Company would increase/decrease by \$0.42 million (2019: \$0.53 million).

(iv) Leases - Estimating the incremental borrowing rate

The Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. Therefore, the IBR used by the Company is the lending rate offered by its banker for similar secured borrowing.

(e) Current vs. non-current classification

The Company presents assets and liabilities in the statement of financial position based on current/non-current classification.

An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(e) Current vs. non-current classification (continued)

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current.

(f) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(f) Fair value measurement (continued)

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

(g) Financial instruments

Financial instruments include transactions that give rise to both financial assets and financial liabilities.

Financial assets and liabilities are recognised on the Company's statement of financial position when the company becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities (except for financial assets and financial liabilities at fair value through profit or loss where such costs are recognised immediately in profit or loss), as appropriate, on initial recognition.

The fair values of financial instruments are discussed in Note 24(b). Listed below are the Company's financial assets and liabilities and the specific accounting policies relating to each:

***Financial assets***

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (FVOCI), and fair value through profit or loss (FVTPL). Financial assets are recognised and derecognised on trade date where the purchase or sale of the instrument is under a contract whose terms require delivery of the instrument within the timeframe established by regulation or convention in the market place.

**Initial recognition and measurement**

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.



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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(g) Financial instruments (continued)

***Financial assets (continued)***

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model. The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows while financial assets classified and measured at fair value through OCI are held within a business model with the objective of both holding to collect contractual cash flows and selling. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

The Company classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value through profit or loss; and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

The Company reclassifies debt instruments only when its business model for managing those assets changes

(i) *Financial assets at FVTPL*

Financial assets are classified as at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL. A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Company manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(g) Financial instruments (continued)

***Financial assets (continued)***

(i) *Financial assets at FVTPL* (continued)

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the company's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 permits the entire combined contract (asset and liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'other income', if any. Fair value is based on realisable prices derived by valuation techniques that are quoted by the financial institution at the end of the reporting period.

The Company's portfolio of financial assets FVTPL is comprised of investments in quoted shares.

(ii) *Financial asset at amortised cost*

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The Company's portfolio of financial assets at amortised costs is comprised of certificate of deposits, repurchase agreements, accounts receivables, and cash and cash equivalents.

(iii) *Financial assets at fair value through OCI*

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognised in the statement of profit or loss and computed in the same manner as for financial assets measured at amortised cost. The remaining fair value changes are recognised in OCI. Upon derecognition, the cumulative fair value change recognised in OCI is recycled to profit or loss.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(g) Financial instruments (continued)

***Financial assets (continued)***

(iv) *Impairment of financial assets*

The Company assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

The Company recognises an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL).

For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

(v) *Derecognition of financial assets*

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay.

If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(g) Financial instruments (continued)

***Financial assets (continued)***

(v) *Derecognition of financial assets (continued)*

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

On derecognition of a financial asset other than in its entirety (e.g. when the company retains an option to repurchase part of a transferred asset or retains a residual interest that does not result in the retention of substantially all the risks and rewards of ownership and the company retains control), the Company allocates the previous carrying amount of the financial asset between the part it continues to recognise under continuing involvement, and the part it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer.

The difference between the carrying amount allocated to the part that is no longer recognised and the sum of the consideration received for the part no longer recognised and any cumulative gain or loss allocated to it that had been recognised in other comprehensive income is recognised in profit or loss.

A cumulative gain or loss that had been recognised in other comprehensive income is allocated between the part that continues to be recognised and the part that is no longer recognised on the basis of the relative fair values of those parts.

***Financial liabilities and equity instruments***

(i) *Classification as debt or equity*

Debt and equity instruments issued by the Company are classified according to the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

(ii) *Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

(iii) *Other financial liabilities*

Other financial liabilities are initially measured at fair value, net of transaction costs (where applicable). They are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis except for short-term liabilities when the recognition of interest would be immaterial.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(g) Financial instruments (continued)

***Financial liabilities and equity instruments (continued)***

(iii) *Other financial liabilities (continued)*

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums and discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

The Company's financial liabilities comprise accounts payable balances and contract liabilities.

(iv) *Derecognition of financial liabilities*

The Company derecognises financial liabilities when the Company's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

(h) Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances and highly liquid financial assets with original maturities of 90 days or less, which are subject to an insignificant risk of changes in value.

(i) Government securities purchased under resale agreements

Securities purchased under resale agreements ("reverse repos") are short-term transactions whereby an entity buys securities and simultaneously agrees to resell the securities on a specified date and at a specific price. Title to the security is not actually transferred unless the counter-party fails to comply with the terms of the contract.

Reverse repos are accounted for as short-term collateralized lending, classified as debt instruments at amortised cost.

The difference between the sale and repurchase considerations is recognised on an accrual basis over the period of the transaction and is included in interest income.

(j) Provisions

A provision is recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the obligation.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(k) Property and equipment

Property and equipment held for use in the supply of services, or for administrative purposes, are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Depreciation is recognised so as to write off the cost of property and equipment less residual values, over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation methods are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. The gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

(l) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost and carried at cost less any accumulated amortisation and accumulated impairment losses. Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives (three to five years).

(m) Impairment of non-current assets

At the end of each reporting period, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually and whenever there is an indication that the asset maybe be impaired.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(m) Impairment of non-current assets (continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

When an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generated unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

(n) Related party transactions and balances

A related party is a person or entity that is related to the entity that is preparing its financial statements (referred to in IAS 24 *Related Party Disclosures* as the “reporting entity”, that is, the Company).

- (A) A person or a close member of that person’s family is related to the Company if that person:
- (i) has control or joint control over the Company;
  - (ii) has significant influence over the Company; or
  - (iii) is a member of the key management personnel of the company or of a parent of the Company.
- (B) An entity is related to the company if any of the following conditions applies:
- (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the company or an entity related to the Company.
  - (vi) The entity is controlled, or jointly controlled by a person identified in (A).
  - (vii) A person identified in (A)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

A related party transaction is a transfer of resources, services or obligations between related parties, regardless of whether a price is charged.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(o) Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognised when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognised as revenue when the Company performs under the contract.

(p) Inventories

Inventories are valued at the lower of cost and net realisable value. Costs comprise expenses incurred in bringing each product to its present location and condition are accounted for on first in/first out basis.

(q) Revenue recognition

*Revenue from contracts with customers*

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring them to the customer.

The disclosures of significant accounting judgements, estimates and assumptions relating to revenue from contracts with customers are provided in Note 2(d)(ii). Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and other sales taxes.

*Sale of equipment*

Revenue from sale of equipment is recognised at the point in time when control of the asset is transferred to the customer, generally due within 10 days from delivery of the equipment. The transaction price is specified in the contract.

*Installation services*

The performance obligation is satisfied over-time and payment is generally due upon completion of installation and acceptance of the customer.

*Contracts for bundled sales of equipment and installation*

Installation services are in instances bundled together with the sale of equipment to a customer. The Company accounts for the equipment and installation service as one deliverable within bundled sales with specified transaction prices for equipment and installation services.

Accordingly, the Company allocates the transaction price based on the relative stand-alone selling prices of the equipment and installation services.



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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(q) Revenue recognition (continued)

The Company recognises revenue from installation services over time, using an input method to measure progress towards complete satisfaction of the service, because the customer simultaneously receives and consumes the benefits provided by the Company. Revenue from the sale of the equipment are recognised at a point in time, generally upon delivery of the equipment.

*Procurement services*

The Company is a principal and records revenue on a gross basis as it controls the promised goods or services before transferring them to the customer. The performance obligation is satisfied, and payment is due upon receipt of the goods or services by the customer.

*Warranty*

For all IP phones sold, one year warranty is provided to customers for manufacture defects that may have existed at the time of sale. The warranty is not a separate performance obligation on the part of the Company as it is directly charged to the manufacturer. The extent of the performance obligation for the Company under the warranty service agreement is to transfer the defective part/unit back to the manufacturer and facilitate a transportation of a replacement part/unit.

The performance of the obligation is satisfied upon delivery of finished goods is generally due before, or at the time of, delivery.

(r) Segment reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses; whose operating results are regularly reviewed by the Board of Directors which is the entity's Chief Operating Decision Maker (CODM) to make decisions about resources to be allocated to the segment and assess its performance; and for which discrete financial information is available. Based on the information presented to and reviewed by the CODM, the operations of the Company are considered as one operating segment.

(s) Foreign currencies

The financial statements are presented in Jamaican dollars, the currency of the primary economic environment in which the Company operates (its functional currency). In preparing the financial statements of the Company, transactions in currencies other than the Company's functional currency, the Jamaican dollar, are recorded at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are re-translated at the rates prevailing at that date.

Non-monetary items carried at fair value that are denominated in foreign currencies are re-translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not re-translated.

Exchange differences on monetary items, are recognised in profit or loss in the period in which they arise.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(t) Finance costs

Finance costs comprise interest payable on borrowings as well as any discount arising from applying the time value of money to current obligations calculated using the effective interest rate (EIR) method. The EIR amortisation is included as finance costs in the statement of comprehensive income.

(u) Leased Assets

The Company is a lessee under the agreement for the leased premises utilized for its corporate office. The Company determines whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration'. To apply this definition the Company assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Company.
- the Company has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract.
- The Company must have the right to direct the use of the asset.

i) *Right-of use assets*

At lease commencement date, the Company recognises a right-of-use asset and a lease liability on the statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Company, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date.

The Company should have the right to direct the use of the identified asset throughout the period of use. The Company assesses whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

The Company depreciates the right-of-use assets on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Company also assesses the right-of-use asset for impairment when such indicators exist.

ii) *Lease liability*

At the commencement date, the Company measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the Company's incremental borrowing rate.

Lease payments included in the measurement of the lease liability are made up of fixed payments expected to be payable and payments arising from options reasonably certain to be exercised.

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**2. STATEMENT OF COMPLIANCE AND BASIS OF PREPARATION (CONTINUED)**

(u) Leased assets: (continued)

Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments.

When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

(v) Reclassification

Certain balances have been reclassified to accord with the current year's presentation. These reclassifications had no impact on the company's financial positions, financial performance or cash flows.

**3. CASH AND BANK BALANCES**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Current accounts (a)	1,426	1,224
Saving accounts (b)	22,490	39,802
Cash in hand	-	20
	<u>23,916</u>	<u>41,046</u>
Allowance for expected credit losses	(339)	(410)
	<u><u>23,577</u></u>	<u><u>40,636</u></u>

(a) The current accounts are JMD accounts which carry an interest rate of 0.05% (2019: 0.1%) per annum.

(b) These include foreign currency bank accounts of US\$131,875 (2019: US\$140,925). As at 31 December 2020, interest rate on foreign currency bank accounts ranged from 0.02% - 0.05% (2019: 0.02% - 0.05%) per annum.

(c) Movement in provision for expected credit losses:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Balance at beginning of the year	410	250
Provision for expected credit losses (reversed)/recognized	(71)	160
Balance at end of year	<u><u>339</u></u>	<u><u>410</u></u>

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**4. GOVERNMENT SECURITIES PURCHASED UNDER RESALE AGREEMENTS**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Reverse repurchase agreements – classified as cash and cash equivalents	92,349	74,558
Reverse repurchase agreements – other	8,184	8,184
	<u>100,533</u>	<u>82,742</u>
Allowance for expected credit losses	(961)	(899)
	<u>99,572</u>	<u>81,843</u>

Included in the government securities purchased under resale agreements are foreign currency repurchase agreements of US\$500,499 (2019: US\$576,932). As at 31 December 2020, the maturity dates on reverse repurchase agreements range from 30 days to 90 days (2019: 30 days to 90 days) and interest rates range from 0.02% - 4.25% (2019: 0.05% - 7.89%).

(i) Movement in provision for expected credit losses:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Balance at beginning of the year	899	922
Provision for expected credit losses recognized/(reversed)	62	(23)
Balance at end of year	<u>961</u>	<u>899</u>

**5. ACCOUNTS RECEIVABLE**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
0 - 30 days	49,767	27,018
31- 60 days	4,730	7,819
61 - 90 days	6,904	3,282
91 - 180 days	7,673	2,838
181 - 365 days	3,574	2,931
Over 365 days	6,642	1,924
	<u>79,290</u>	<u>45,812</u>
Allowance for expected credit losses	(7,501)	(2,676)
	<u>71,789</u>	<u>43,136</u>

Trade receivables are non-interest bearing and are generally on terms of 10 days.

Included in receivables, however, are debtors with the carrying amount of \$22.88 million (2019: \$16.87 million) which are past due at the reporting date; see note (5 iii) below.

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**NOTES TO THE FINANCIAL STATEMENTS**

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**5. ACCOUNTS RECEIVABLE (CONTINUED)**

(i) Movement in provision for expected credit losses:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Balance at beginning of year	2,676	2,615
Provision for expected credit losses on accounts receivable	<u>4,825</u>	<u>61</u>
Balance at end of year	<u><u>7,501</u></u>	<u><u>2,676</u></u>

(ii) Aging of impaired accounts receivable

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Over 365 days	<u>6,642</u>	<u>1,924</u>

(iii) Ageing of receivables that are past due but not impaired:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
31 - 60 days	4,730	7,819
61 – 90 days	6,904	3,282
91 - 180 days	7,673	2,838
181 – 365 days	<u>3,574</u>	<u>2,931</u>
	<u>22,881</u>	<u>16,870</u>

**6. OTHER RECEIVABLES**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Withholding tax	2,609	2,079
Prepayments	11,741	11,192
Procurement (a)	15,510	3,777
Other	<u>3,901</u>	<u>21,330</u>
	<u><u>33,761</u></u>	<u><u>38,378</u></u>

(a) Procurement represents amounts recoverable from customers for purchases of renewal licenses made on their behalf.

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**7. INVENTORIES**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Equipment for resale	<u>18,710</u>	<u>16,156</u>

Inventory represents purchases of equipment for resale. During 2020, \$46.66 million (2019: \$33.54 million) was recognized as an expense for inventories carried at cost. This was recognized in cost of sales.

**8. ACCOUNTS PAYABLE**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Trade payables	7,846	3,213
Statutory liabilities	3,038	2,801
Accrued expenses	18,436	18,847
GCT payable	5,530	3,002
Credit card payables	3,990	10,399
Others	<u>4,494</u>	<u>3,463</u>
	<u>43,334</u>	<u>41,725</u>

Trade payables are non-interest bearing and are normally settled on 15-30-day terms. For explanations on the Company's liquidity risk management processes, refer to Note 24(a)(ii).

**9. CONTRACT LIABILITIES**

Contract liabilities represent short-term customer advances received to deliver equipment and to render installation services.

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Customer advances	<u>5,252</u>	<u>3,670</u>

The movement in contract liabilities is shown below:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Balance at beginning of the year	3,670	14,772
Additional customer advance payments	4,045	20,249
Recognised in revenue during the year	<u>(2,463)</u>	<u>(31,351)</u>
Balance at end of the year	<u>5,252</u>	<u>3,670</u>

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**NOTES TO THE FINANCIAL STATEMENTS**

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**10. RIGHT-OF-USE ASSET /LEASE LIABILITY**

**Right-of-use Asset**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
At Cost:		
Balance as at 1 January	28,369	-
Additions	-	31,436
Balance as at 31 December	<u>28,369</u>	<u>31,436</u>
Depreciation:		
Charge for the year	<u>3,067</u>	<u>3,067</u>
Balance as at 31 December	<u>3,067</u>	<u>3,067</u>
Net Book Value as at 31 December	<u>25,302</u>	<u>28,369</u>

The right-of-use asset is being depreciated over a period of 10 years and 3 months (the anticipated lease term including extension options).

**Lease Liability**

The lease which commenced in 2014 was renewed in 2019 for a term of five years, and the Company has an option to renew the lease for a further 5-year period. The rental is subject to annual increases.

Set out below are the carrying amounts of lease liabilities and the movements during the period:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
<b>As at 1 January</b>	30,599	-
Addition	-	31,436
Interest charged for the year	2,393	2,471
Payments made during the year	<u>(3,556)</u>	<u>(3,308)</u>
<b>As at 31 December</b>	<u>29,436</u>	<u>30,599</u>
Current	1,536	1,163
Non-current	<u>27,900</u>	<u>29,436</u>
	<u>29,436</u>	<u>30,599</u>

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**10. RIGHT-OF-USE ASSET /LEASE LIABILITY (CONTINUED)**

**Lease Liability (continued)**

The lease liability is secured by the related underlying assets set out above. The maturity of the lease liability at 31 December 2020 is as follows:

	Within 1 Yr \$'000	Within 2 yrs \$'000	Within 3 yrs \$'000	Within 4 yrs \$'000	Within 5 yrs \$'000	6-10 yrs \$'000	Total \$'000
<b>31 December 2020</b>							
Lease payments	(3,823)	(4,109)	(4,417)	(4,749)	(5,105)	(19,342)	(41,545)
Interest expense	2,287	2,150	1,977	1,764	1,504	2,427	12,109
	(1,536)	(1,959)	(2,440)	(2,985)	(3,601)	(16,915)	(29,436)
	Within 1 Yr \$'000	Within 2 yrs \$'000	Within 3 yrs \$'000	Within 4 yrs \$'000	Within 5 yrs \$'000	6-10 yrs \$'000	Total \$'000
<b>31 December 2019</b>							
Lease payments	(3,556)	(3,822)	(4,109)	(4,417)	(4,749)	(24,447)	(45,100)
Interest expense	2,393	2,287	2,149	1,977	1,763	3,932	14,501
	(1,163)	(1,535)	(1,960)	(2,440)	(2,986)	(20,515)	(30,599)

The following are the amounts recognised in profit or loss:

	<b>2020</b> <b>\$'000</b>	<b>2019</b> <b>\$'000</b>
Depreciation expense of right-of-use assets	3,067	3,067
Interest expense on lease liabilities	2,393	2,471
Total recognised in the statement of comprehensive income	5,460	5,538



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**11. INVESTMENTS**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Certificate of deposits maturing July 2022:		
USD instrument with interest of 4.25% (US\$0.101 million)	15,873	14,021
(2019: US\$0.100 million)	11,069	10,851
JMD instrument with interest of 3.54% (2019: 2.75%)	<u>26,942</u>	<u>24,872</u>
Debt instruments at amortised cost	4,239	5,351
Quoted equity securities at FVTPL	<u>31,181</u>	<u>30,223</u>
Allowance for expected credit losses	(257)	(228)
	<u>30,924</u>	<u>29,995</u>
Interest receivable	63	168
	<u>30,987</u>	<u>30,163</u>

The movement for the year in investments is as follows:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
At January 1		
Quoted equity securities at FVTPL	5,351	4,202
Debt instruments at amortised cost	<u>24,872</u>	<u>23,800</u>
	30,223	28,002
Purchases	2,070	1,443
Movement in fair value on quoted equity securities at FVTPL	<u>(1,112)</u>	<u>778</u>
	31,181	30,223
Allowance for expected credit losses	(257)	(228)
	<u>30,924</u>	<u>29,995</u>
Interest receivable	63	168
	<u>30,987</u>	<u>30,163</u>
At December 31		

(i) Movement in provision for expected credit losses:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Balance at beginning of year	228	221
Provision for expected credit losses recognized	<u>29</u>	<u>7</u>
Balance at end of year	<u>257</u>	<u>228</u>

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**NOTES TO THE FINANCIAL STATEMENTS**

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**12. PROPERTY AND EQUIPMENT**

	<b>Computer Equipment \$'000</b>	<b>Furniture &amp; Equipment \$'000</b>	<b>Total \$'000</b>
<b>At cost:</b>			
1 January 2019	13,455	11,206	24,661
Additions	5,225	1,928	7,153
Disposal	-	(234)	(234)
	<hr/>	<hr/>	<hr/>
31 December 2019	18,680	12,900	31,580
Additions	3,901	375	4,276
	<hr/>	<hr/>	<hr/>
31 December 2020	22,581	13,275	35,856
	<hr/>	<hr/>	<hr/>
<b>Depreciation:</b>			
1 January 2019	9,477	4,851	14,328
Charge for the year	2,983	1,288	4,271
Relieved on disposal	-	(121)	(121)
	<hr/>	<hr/>	<hr/>
31 December 2019	12,460	6,018	18,478
Charge for the year	3,173	1,307	4,480
	<hr/>	<hr/>	<hr/>
31 December 2020	15,633	7,325	22,958
	<hr/>	<hr/>	<hr/>
<b>Net book values:</b>			
31 December 2020	6,948	5,950	12,898
	<hr/>	<hr/>	<hr/>
31 December 2019	6,220	6,882	13,102
	<hr/>	<hr/>	<hr/>

The following useful lives are used in the calculation of depreciation:

Furniture and equipment	10%
Computer equipment	33 $\frac{1}{3}$ %

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**13. INTANGIBLES**

	<b>Computer Software \$'000</b>
<b>At cost:</b>	
1 January 2019	4,194
Additions	1,042
31 December 2019	<u>5,236</u>
Disposal	<u>(3,627)</u>
31 December 2020	<u>1,609</u>
<b>Amortisation:</b>	
1 January 2019	3,879
Charge for the year	403
31 December 2019	<u>4,282</u>
Charge for the year	304
Relieved on disposal	<u>(3,627)</u>
31 December 2020	<u>959</u>
<b>Net book values:</b>	
31 December 2020	<u>650</u>
31 December 2019	<u>954</u>

Intangible assets represent the cost of software and are amortised over a useful life of 3 years.

**14. SHARE CAPITAL**

	<b>2020 \$'000</b>	<b>2019 \$'000</b>
Authorized		
106,000,000 ordinary shares of no par value	106,000	106,000
Issued and fully paid:		
Share capital at beginning of year 106,000,000 ordinary shares of no par value	51,727	51,727

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**15. REVENUE FROM CONTRACTS WITH CUSTOMERS**

a) This represents fees for technical services rendered and equipment sold less General Consumption Taxes.

b) The following are entity-wide disclosures:

(i) Geographical areas

There are no geographical segments as all revenues are attributed to the Company's country of domicile.

(iii) Major customers

Revenues from transactions with one customer, which amounted to \$155.00 million (2019: \$154.00 million) was greater than 10 per cent of the Company's revenues accounting for 43% of revenue (2019: 45%).

c) Performance obligations

(i) Equipment

The performance obligation is satisfied upon delivery of the equipment and payment is generally due within 10 days from delivery.

(ii) Warranty

Warranties are provided for one year from the date of purchase on equipment purchased on behalf of the customers. The warranty is not a separate performance obligation on the part of the company as it is directly charged to the manufacturer.

(iii) Installation services

The performance obligation is satisfied over-time and payment is generally due upon completion of installation and acceptance of the customer. In some contracts, short-term advances are required before the installation service is provided.

(iv) Procurement services

There are contracts with customers to acquire equipment on their behalf. Payment is due within 10 days from delivery after the performance obligation has been satisfied.

Set out below is the amount of revenue recognised from:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Amounts included in contract liabilities at the beginning of the year	3,670	14,772
Performance obligations partially satisfied in previous years	<u>2,463</u>	<u>31,351</u>

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**16. EXPENSE BY NATURE**

Total direct, administrative & other operating expenses:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Technical fees, services and products	113,993	95,171
Advertising and promotion	9,409	15,545
Professional services	8,387	3,368
Property rental and utilities	8,909	8,917
Staff costs (Note 18)	148,876	140,745
Directors' fees	1,940	1,743
Depreciation (Note 12)	4,480	4,271
Amortization of intangible asset (Note 13)	304	403
Insurance	5,890	5,834
Training and subscription	12,853	15,614
Computer and communications	5,215	4,307
Subsistence and staff expenses	2,989	5,371
Corporate expenses	4,289	3,152
Repairs and maintenance	199	2,626
Allowance for expected credit losses	4,845	205
Depreciation – lease ROU (Note 10)	3,067	3,067
Consultancy fees	8,998	4,476
Other	6,089	6,169
	<u>350,732</u>	<u>320,984</u>
	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Cost of sales	113,993	95,171
Administrative expenses	206,526	184,882
Other operating expenses	30,213	40,931
	<u>350,732</u>	<u>320,984</u>

**17. OTHER INCOME, GAINS AND LOSSES**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Commission	84	44
Dividend income	112	158
Loss on disposal of equipment	-	(113)
(Depreciation)/ Appreciation in value of investments (quoted equity securities at FVTPL) (Note 11)	(1,112)	778
Foreign exchange gain	14,607	4,971
Other	708	456
	<u>14,399</u>	<u>6,294</u>

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**NOTES TO THE FINANCIAL STATEMENTS**

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**18. STAFF COSTS**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Salaries and other employee benefits	135,895	128,634
Statutory contributions	12,981	12,111
	<u>148,876</u>	<u>140,745</u>

**19. FINANCE INCOME**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Interest income on debt instruments at amortised cost	<u>1,726</u>	<u>1,554</u>

**20. FINANCE COST**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Interest expense for leasing arrangements	<u>2,393</u>	<u>2,471</u>

**21. DISCLOSURE OF EXPENSES**

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Profit before taxation is stated after charging:		
Directors' emoluments (Included in staff costs)	30,084	27,416
Directors' fees	1,940	1,743
Depreciation (Note 12)	4,480	4,271
Amortization of intangible asset (Note 13)	304	403
Depreciation – lease ROU (Note 10)	3,067	3,067
Auditor's remuneration	1,485	1,309
Staff costs, inclusive of directors' emoluments (Note 18)	148,876	140 745

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**22. TAXATION**

The Company was listed on the Junior Market of the Jamaica Stock Exchange in January 2016 and under the Income Tax Act (Jamaica Stock Exchange Junior Market) Remission Notice, 2010, 100% of income taxes will be remitted by the Minister of Finance during the first five years of listing on Junior Market (Phase one) of the Jamaica Stock Exchange and 50% of income taxes will be remitted by the Minister of Finance during the second five years of listing on the Junior Market (Phase two) of the Jamaica Stock Exchange.

The charge for the year is reconciled to the profit as per the statement of comprehensive income as follows:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Profit before tax	22,481	24,758
Computed "expected" tax charge @ 25%	5,620	6,190
Difference between profit for financial statements and tax reporting purposes on:		
Expenses not deducted for tax purposes	-	1,100
Relief given under Junior Stock Exchange Regulation	(5,620)	(7,290)
	<u>-</u>	<u>-</u>

As at 31 December 2020 and 2019, deferred tax on temporary differences, that are not expected to be reversed during the 100% tax remission period, were not deemed material for reporting in the financial statements.

**23. RELATED PARTY TRANSACTIONS**

During the year, the Company had transactions with related parties in the normal course of business. Related party transactions are detailed below.

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
(a) Related party transactions:		
Directors' emoluments	30,084	27,416
Directors' fees	1,940	1,743
	<u>32,024</u>	<u>29,159</u>

As at 31 December 2020 and 2019, there are no related party receivable or payable balances.

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**24. FINANCIAL INSTRUMENTS**

(a) Financial risk management

The Company has exposure to the following risks from its use of financial instruments:

- ~ Credit risk;
- ~ Liquidity risk and
- ~ Market risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework.

The risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

(i) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

This arises principally from cash and bank balances, securities purchased under resale agreements and amounts due from customers and related parties.

The maximum exposure to credit risk is reflected in the statement of financial position at the reporting date.

The maximum exposure to credit risk is as follows:

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Financial assets:		
Cash and bank balances (Note 3)	23,577	40,636
Accounts receivable (Note 5)	71,789	43,136
Short-term investments (Note 4)	99,572	81,843
Long-term investments (Note 11)	26,748	24,812
Other receivables	19,411	25,107
	<u>241,097</u>	<u>215,534</u>



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**24. FINANCIAL INSTRUMENTS (CONTINUED)**

(a) Financial risk management (continued):

(i) Credit risk (continued)

*Cash and bank balances and securities purchased under resale agreements*

The Company limits its exposure to credit risk including investments by placing cash resources with substantial counter-parties who are believed to have minimal risk of default.

*Accounts receivable and other receivables*

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Accounts receivable mainly consist of amounts owing from corporate customers. As at 31 December 2020, amounts receivable from three (2019: five) customers that individually accounted for greater than 5% of the accounts receivable balance represented 41.9%, 5.7%, 5.1% (2019: 24.2%, 8.9%, 6.6%, 6.2%, 5.1%). There are no other concentrations of credit risk.

The Company does not require collateral in respect of trade and other receivables.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for various customers with similar loss patterns. The calculation reflects the probability-weighted outcome and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written-off if past due for more than 90 days and are not subject to enforcement activity. The maximum exposure to credit risk at the reporting date is the carrying value of trade receivables disclosed in Note 5.

Set out below is the information about the credit risk exposure on the Company's trade receivables using a provision matrix.

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**24. FINANCIAL INSTRUMENTS (CONTINUED)**

(a) Financial risk management (continued):

(i) Credit risk (continued)

*Accounts receivable and other receivables (continued)*

	Trade receivables						
	Days past due						
	0-30 days Current \$'000	31 - 60 days \$'000	61 - 90 days \$'000	91 - 180 days \$'000	Over 181 - 365 days \$'000	Over 365 days \$'000	Total \$'000
<b>2020</b>							
Expected credit loss rate	0.00%	0.42%	1.33%	2.74%	15.05%	100%	
Estimated total gross carrying amount at default	49,767	4,730	6,904	7,673	3,574	6,642	79,290
Expected credit loss	-	20	91	210	538	6,642	7,501
	Trade receivables						
	Days past due						
	0-30 days Current \$'000	31 - 60 days \$'000	61 - 90 days \$'000	91 - 180 days \$'000	Over 181 - 365 days \$'000	Over 365 days \$'000	Total \$'000
<b>2019</b>							
Expected credit loss rate	2.30%	1.10%	16.72%	4.22%	0.00%	67.56%	
Estimated total gross carrying amount at default	27,018	7,819	3,282	2,838	2,931	1,924	45,812
Expected credit loss	621	86	549	120	-	1,300	2,676

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**24. FINANCIAL INSTRUMENTS (CONTINUED)**

(a) Financial risk management (continued):

(i) Credit risk (continued)

12 Month Expected credit loss	2020		2019	
	Average Expected Credit Loss Rate	Expected credit loss \$'000	Average Expected Credit Loss Rate	Expected credit loss \$'000
<b>Financial Assets</b>				
Cash and cash equivalents	1.43%	339	1.00%	410
Government securities purchased under resale agreements	0.50%-0.96%	961	0.50%-1%	899
Investments	0.82%	257	0.76%	228

There were no changes in the credit ratings of the underlying securities or corporate rating for the debt instruments as at year end.

(ii) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. Liquidity risk may result from an inability to sell a financial asset at, or close to its fair value. Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities.

The Company's liquidity management process, as carried out within the Company and monitored by the Finance Department, includes:

- ~ Monitoring future cash flows and liquidity on a bi-weekly basis.
- ~ Maintaining a portfolio of short term deposit balances that can easily be liquidated as protection against any unforeseen interruption to cash flow.

The following table details the Company's contractual maturity for its financial liabilities. The table below has been drawn up for financial liabilities, based on the earliest date on which the Company can be required to pay. The financial liability below includes; trade payables, contract liabilities and lease liabilities.

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**24. FINANCIAL INSTRUMENTS (CONTINUED)**

(a) Financial risk management (continued):

(ii) Liquidity risk (continued)

	<b>Average Effective Interest rate</b>	<b>Less than 1 Year \$'000</b>	<b>1 - 5 Years \$'000</b>	<b>Over 5 Years \$'000</b>	<b>Total \$'000</b>
<b>2020</b>					
Financial liabilities:					
Non-interest bearing	0.00%	24,620	-	-	24,620
Interest bearing liability	7.95%	3,823	18,380	19,342	41,545

	<b>Average Effective Interest rate</b>	<b>Less than 1 Year \$'000</b>	<b>1 - 5 Years \$'000</b>	<b>Over 5 Years \$'000</b>	<b>Total \$'000</b>
<b>2019</b>					
Financial liabilities:					
Non-interest bearing	0.00%	23,546	-	-	23,546
Interest bearing liability	7.95%	3,556	17,097	24,447	45,100

(iii) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate as a result of changes in market prices. These arise mainly from changes in interest rates and foreign exchange rates and will affect the Company's income or the value of its holdings of financial instruments.

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**24. FINANCIAL INSTRUMENTS (CONTINUED)**

(a) Financial risk management (continued)

(iii) Market risk (continued)

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk. The nature of the Company's exposures to market risks and its objectives, policies and processes for managing these risks have not changed significantly over the prior year. For each of the major components of market risks the Company has policies and procedures in place which detail how each risk is managed and monitored. The management of each of these major components of market risks and the exposure of the Company at the reporting date to each major risk are addressed below.

Currency risk

Foreign currency risk is the risk of loss arising from adverse movements in foreign exchange rates. The Company undertakes certain investment transactions denominated in currencies other than the Jamaican dollar. Exchange rate exposures are managed within approved policy parameters and maintaining a manageable balance in the types of investments.

The Company's investment portfolio is exposed to foreign exchange risk primarily with respect to the United States dollar.

Derivative financial instruments are not presently used to reduce exposure to fluctuations in foreign exchange rates.

Concentration of currency risk

The table below summarizes the Company's exposure to foreign exchange rate risk as at 31 December 2020.

	<b>2020</b>	<b>2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Bank of Jamaica foreign exchange buying rates (JM\$ to US\$)	142.70	129.78
Financial assets:		
Cash resources (Note 3)	18,819	18,289
Short term investments (Note 4)	71,421	74,874
Long-term investments (Note 11)	<u>15,873</u>	<u>14,021</u>
Total financial assets	<u>106,113</u>	<u>107,184</u>

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**24. FINANCIAL INSTRUMENTS (CONTINUED)**

(a) Financial risk management (continued)

(iii) Market risk (continued)

Foreign currency sensitivity

The Company's investment portfolio is exposed to the United States dollar. The Company's sensitivity to a 2% increase and a 6% decrease (2019: 4% increase, and a 6% decrease) in the Jamaican dollar against the United States dollar is the sensitivity rate used when reporting foreign currency risk internally to the key management personnel and represents management's assessment of the reasonably possible change in foreign exchange rate.

The sensitivity of the 2% increase or 6% decrease (2019: 4% increase or 6% decrease) in the Jamaican dollar against the United States dollar exposure would be a decrease in profit by \$2.12 million (2019: J\$4.29 million) or increase of net profit by \$6.37 million (2019: J\$6.43 million).

The Company's sensitivity to foreign currency has decreased during the year mainly due to increased holdings of foreign cash and short-term investments balances.

Interest rate risk

The Company's interest rate risk arises from deposits, repurchase agreements and lease liability.

Interest rate sensitivity

There is no significant exposure to interest rate risk on short term deposits, as these deposits have a short term to maturity and are constantly reinvested to current market rates. Short and long-term deposits are at fixed rates and are carried at amortised cost.

Price risk management

The Company is exposed to price risks arising from quoted equity instruments.

Price sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to price risks at the reporting date. The analysis is prepared assuming that the number of units at the reporting date remains the same for the whole year. A 5% increase or 10% decrease (2019: 10% increase or decrease) represents management's best estimate of the possible change in equity prices.

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**24. FINANCIAL INSTRUMENTS (CONTINUED)**

(a) Financial risk management (continued)

(iii) Market risk (continued)

Price risk management (continued)

Price sensitivity analysis (continued)

If bid prices had been 5% higher and 10% lower (2019: 10% higher/lower) and all other variables were held constant, they would result in an increase/decrease in net profit as detailed below:

	<b>2020</b> <b>\$'000</b>	<b>2019</b> <b>\$'000</b>
	<b>5% increase</b> <b>/10%decrease</b>	<b>10% increase</b> <b>/decrease</b>
Quoted shares	<u>249/(498)</u>	<u>+/-535</u>

The change in sensitivity is due to the decrease in the fair value of quoted shares.

(b) Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The following methods and assumptions have been used to determine the fair values of the Company's financial instruments:

- (i) The carrying values of cash and bank balances, receivables (excluding income tax recoverable), accounts payable, securities purchased under resale agreements and investments in short-term fixed interest rate bearing securities approximate their fair values because of the short-term maturity of these instruments.
- (ii) Investments represents quoted equities which are valued using the year end closing bid price published by the Jamaica Stock Exchange.
- (iii) The carrying value of long-term investments approximates fair value, as the interest rates are based at market rates at year end.
- (iv) The fair values of the Company's lease liability are determined by using the discounted cashflow method, using discount rate that reflects its bankers borrowing interest rate as at the end of the reporting period.

No significant unobservable inputs were applied in the valuation of the Company's financial instruments classified as fair value through profit or loss.

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**24. FINANCIAL INSTRUMENTS (CONTINUED)**

(b) Fair value of financial instruments (continued)

Fair value measurement recognised in the statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 (See Note 2(f)) based on the degree to which the fair value is observable:

		<b>2020</b>			
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
		<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
h	Equity securities	4,239	-	-	4,239
		<b>2019</b>			
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
		<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
	Equity securities	5,351	-	-	5,351

There were no transfers between Level 1 and Level 2 during the period.

(c) Capital management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders. The directors of the Company seek to maintain a strong capital base so as to maintain shareholder and creditor confidence. The Company defines capital as total shareholders' equity. There were no changes in the Company's approach to capital management during the year.

**25. EARNINGS PER STOCK UNIT (EPS) ATTRIBUTABLE TO STOCKHOLDERS OF THE COMPANY**

Earning per stock unit is calculated by dividing the net profit attributable to stockholders by the weighted average number of ordinary stock units.

	<b>2020</b>	<b>2019</b>
Net profit attributable to stockholders (\$'000)	22,481	24,758
Weighted average number of ordinary stock units	106,000,000	106,000,000
Basic earnings per stock unit (\$)	<u>0.21</u>	<u>0.23</u>



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**26. DIVIDENDS**

During 2019, the Company declared a dividend of \$6.89 million or \$0.065 per share. At 31 December 2019 of the amount declared \$6.72 million was paid. No dividend was declared for year ended 31 December 2020. Dividend payable at 31 December 2020 of \$0.167 (2019: \$0.167 million) is included in accounts payable.

**27. CORONAVIRUS UPDATE**

On 30 January 2020, the World Health Organization declared the outbreak of a novel strain of Coronavirus (COVID 19) to constitute a 'Public Health Emergency of International Concern'. This global outbreak, and the response of governments worldwide to it, has disrupted supply chains and activities across a range of industries. The extent of the impact of COVID 19 on the Company's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak. A series of precautionary and control measures have been and continue to be implemented by the Company. The Company has implemented measures specifically around cash flow management and adherence to COVID 19 protocols issued by the Ministry of Health in the daily operation of their business. The effect of the COVID-19 pandemic is being felt in all industries and financial markets have been very volatile. In particular, the equity markets have experienced significant declines. The profitability of the Company was not significantly impacted by the pandemic for the year ended 31 December 2020.

COVID-19 has created uncertainty for revenue forecasts, sourcing, credit ratings, but also volatility in stock and commodity prices, interest rate and currency exchange rates. Estimates based on such metrics may be subject to change in the near term, however Management does not believe these changes will be material to the financial statements.

## SHAREHOLDERS' INFORMATION AT DECEMBER 31, 2020

### (a) Top 10 Shareholders

Edward Charles Alexander/Charmaine Dawn Alexander	41,592,834
Auctus Holdings Inc.	15,628,500
Enqueue Inc.	15,391,566
Hugh O'Brian Allen	8,412,850
Mayberry Jamaican Equities Limited	5,414,228
GraceKennedy (2009) Pension Plan	1,604,893
Marcelle Smart	1,001,105
Douglas Orane	881,448
Ravers Limited	806,448
Ja. Credit Union Pension Fund	806,448

### (b) Shareholding of Directors and Connected Parties

Edward Charles Alexander/Charmaine Dawn Alexander	41,592,834
Gordon Christopher Reckord (Auctus Holdings Inc.)	15,628,500
Norman Abraham Chen (Enqueue Inc.)	15,391,566
Hugh O'Brian Allen	8,412,850
Uriah Philip Alexander	267,965
Joan-Marie Powell	32,000
Tracy-Ann Spence	-
Justin Morin	-

### (c) Shareholding of Senior Managers and Connected Parties

Edward Charles Alexander/Charmaine Dawn Alexander	41,592,834
Gordon Christopher Reckord (Auctus Holdings Inc.)	15,628,500
Norman Abraham Chen (Enqueue Inc.)	15,391,566
Hugh O'Brian Allen	8,412,850
Hortense Althea Gregory-Nelson (Janelle Nelson)	734,523
Omar St. Elmor Bell	240,909
Gillian Thorpe-Murray	240,909
Lesley Cousins (Wade Brown)	50,000